BUSINESS PLAN CALCULATION RESULT

Service business profit calculator

Enter services at your location or online separately from services that require a trip to the customer.

BUSINESS MODEL	GENERATED
Services	30.08.2026 06:43

Financial result **Profit**

Revenue, costs and profit

Revenue	**4,331,600.00 UAH**
Gross profit	**1,424,800.00 UAH**
Variable costs	**692,224.00 UAH**
Contribution profit	**732,576.00 UAH**
Fixed costs	**467,582.34 UAH**
Net profit	**264,993.66 UAH**

Taxes and contributions

Unified tax on turnover	**216,580.00 UAH**
Military levy on turnover	**43,316.00 UAH**
Owner social contribution	**1,902.34 UAH**
Employee payroll taxes and contributions	**132,300.00 UAH**

Break-even and payback

Break-even point	**46.0 services per day**
Services for target profit	**80.4 services per day**
Current service volume	**72.0 services per day**
Margin of safety	**36.2%**
Investment payback	**11.8 months**

All entered data

1. Inputs
2. Staff
3. Costs
4. Financial plan
5. Break-even

This report reflects the data entered by the user. The calculator does not select a tax group and does not replace professional financial or tax advice.

Calculation and tax settings

Calculation and tax settings

Days you sell each month Multiplies one day of sales and cost of sales by the number of working days.	**26 days**
Days you pay for delivery each month Used only to calculate the cost of deliveries paid by the business.	**26 days**
Group 3 unified tax Percentage of monthly turnover. The starting value is 5%; enter your own rate for another tax arrangement.	**5 % turnover**
Sole-proprietor military levy on turnover A separate percentage of monthly turnover. The 2026 starting value for Ukrainian Group 3 is 1%; edit it or enter 0 when it does not apply.	**1 % turnover**
Military levy on employee salaries The 2026 starting value for ordinary salary is 5%. This is a separate percentage withheld from employee gross salary.	**5 % salary**
Employee salary income tax Income-tax percentage withheld from gross salary.	**18 %**
Social contribution paid by the employer Percentage added to employee salaries and used for the owner contribution.	**22 %**
Minimum salary In 2026, the starting base for the owner’s monthly social contribution is UAH 8,647; the field remains editable.	**8,647 UAH**

Infrastructure

Property and initial investment.

Property area Total area of the leased premises.	**120 m²**
Monthly rent Monthly rent per square metre.	**450 UAH per m²/month**
Rent prepayment Number of rent months paid before launch.	**2 months**
Utilities Average monthly utility cost.	**12,000 UAH/month**
Renovation cost Preliminary estimate for renovating the premises.	**250,000 UAH**
Equipment and furniture Total initial investment in equipment and furniture.	**400,000 UAH**
Website, POS software and other investment Website development, POS software and other investment in the premises.	**160,000 UAH**
Registration, launch marketing and other start-up costs Registration, launch campaign and other costs incurred before opening.	**90,000 UAH**

> The report includes every editable numeric calculator field, including fields the user left at zero.

Planned business indicators

Operating indicators

Number of sales, average purchase amount, inventory and supplier credit.

How many services do you provide at your location or online per day? — **50 services/day**
Services that do not require a trip to the customer.

How many customer visits do you make per day? — **22 services/day**
Services for which a worker travels to the customer.

Average price of a service at your location or online — **2,100 UAH**
How much one customer pays on average.

Average price of an on-site service — **2,800 UAH**
How much a customer pays on average for a service at their location.

Goods, materials or raw-material inventory — **45 days**
Number of sales days covered by inventory on hand.

Supplier payment delay — **20 days**
Average payment delay for goods, materials or raw materials.

Cost of sales and variable costs

Costs that change with sales volume.

Materials and other costs for one regular service — **1,400 UAH**
Direct cost of a service that needs no customer visit.

Materials and other costs for one on-site service — **1,900 UAH**
Direct cost before the travel expense itself.

Employee bonuses — **3 % of revenue**
Share of revenue allocated to bonuses, including payroll taxes.

How much does one customer visit cost? — **150 UAH/trip**
Fuel, taxi or other travel costs for one trip.

Ongoing marketing costs — **4 % of revenue**
Share of revenue allocated to advertising and customer acquisition.

Defects, returns and write-offs — **1 % of revenue**
Expected share of revenue lost through defects, returns and write-offs.

Editable fixed costs

Accounting and legal services — **9,000 UAH/month**
Monthly estimate for accounting and legal support.

Website, software and social media support — **12,000 UAH/month**
Recurring monthly digital infrastructure cost.

Other fixed costs — **20,000 UAH/month**
Contingency for other recurring monthly costs.

Financing and cash reserve

Cash reserve — **200,000 UAH**
Cash held for unexpected costs as part of total assets.

Loans — **500,000 UAH**
Loan financing allocated to the project.

Break-even point and target profit

Target monthly net profit — **350,000 UAH/month**
Desired profit used to calculate the required operation volume.

> The report includes every editable numeric calculator field, including fields the user left at zero.

Staff: salary and employee deductions

Role	Employees	Gross salary	Military levy	Income tax	Net salary
Owner / director	1	45,000.00 UAH	2,250.00 UAH	8,100.00 UAH	34,650.00 UAH
Administrator	1	35,000.00 UAH	1,750.00 UAH	6,300.00 UAH	26,950.00 UAH
Specialist 1	3	28,000.00 UAH	1,400.00 UAH	5,040.00 UAH	21,560.00 UAH
Specialist 2	2	24,000.00 UAH	1,200.00 UAH	4,320.00 UAH	18,480.00 UAH
Mobile specialist	2	26,000.00 UAH	1,300.00 UAH	4,680.00 UAH	20,020.00 UAH
Accountant / assistant	1	30,000.00 UAH	1,500.00 UAH	5,400.00 UAH	23,100.00 UAH
Total	**10**				

The source Excel workbook contains six staff rows. Enter headcount and gross salary for each row; the other eight figures calculate automatically.

Staff: full business cost and totals

Role	Social contribution	Cost per employee	Cost for all employees	Net pay for all employees	Total payroll taxes
Owner / director	9,900.00 UAH	54,900.00 UAH	54,900.00 UAH	34,650.00 UAH	20,250.00 UAH
Administrator	7,700.00 UAH	42,700.00 UAH	42,700.00 UAH	26,950.00 UAH	15,750.00 UAH
Specialist 1	6,160.00 UAH	34,160.00 UAH	102,480.00 UAH	64,680.00 UAH	37,800.00 UAH
Specialist 2	5,280.00 UAH	29,280.00 UAH	58,560.00 UAH	36,960.00 UAH	21,600.00 UAH
Mobile specialist	5,720.00 UAH	31,720.00 UAH	63,440.00 UAH	40,040.00 UAH	23,400.00 UAH
Accountant / assistant	6,600.00 UAH	36,600.00 UAH	36,600.00 UAH	23,100.00 UAH	13,500.00 UAH
Total			**358,680.00 UAH**	**226,380.00 UAH**	**132,300.00 UAH**

Fixed and variable costs

Monthly fixed costs

Owner social contribution	**1,902.34 UAH**
Salaries and payroll taxes	**358,680.00 UAH**
Rent and utilities	**66,000.00 UAH**
Accounting and legal services	**9,000.00 UAH**
Website, software and social media support	**12,000.00 UAH**
Other costs	**20,000.00 UAH**
Total fixed costs	**467,582.34 UAH**

Monthly variable costs

Employee bonuses	**129,948.00 UAH**
Customer delivery	**85,800.00 UAH**
Ongoing marketing costs	**173,264.00 UAH**
Unified tax on turnover	**216,580.00 UAH**
Military levy on turnover	**43,316.00 UAH**
Defects, returns and write-offs	**43,316.00 UAH**
Total variable costs	**692,224.00 UAH**

This is the current result. It changes immediately when any field is edited.

Investment planning

Assets

Fixed assets	**810,000.00 UAH**
Renovation	**250,000.00 UAH**
Furniture and equipment	**400,000.00 UAH**
Other fixed assets	**160,000.00 UAH**
Goods, materials or raw-material inventory	**4,360,200.00 UAH**
Prepaid rent	**108,000.00 UAH**
Cash reserve for unexpected costs	**200,000.00 UAH**
Total resources (assets)	**5,478,200.00 UAH**

Equity and liabilities

Owner equity	**3,040,333.33 UAH**
Loans	**500,000.00 UAH**
Supplier payables	**1,937,866.67 UAH**
Total equity, investment and liabilities	**5,478,200.00 UAH**

Investment required

Owner equity	**3,040,333.33 UAH**
Initial launch costs	**90,000.00 UAH**
Investment required	**3,130,333.33 UAH**

Monthly profit plan

Revenue	**4,331,600.00 UAH**
Location or online service revenue	**2,730,000.00 UAH**
On-site service revenue	**1,601,600.00 UAH**
Cost of sales	**2,906,800.00 UAH**
Cost of services without travel	**1,820,000.00 UAH**
On-site service cost	**1,086,800.00 UAH**
Gross profit	**1,424,800.00 UAH**
Variable costs	**692,224.00 UAH**
Contribution profit	**732,576.00 UAH**
Fixed costs	**467,582.34 UAH**
Net profit	**264,993.66 UAH**

Financial result **Profit**

Break-even point

Break-even point **46.0 services per day**	Services for target profit **80.4 services per day**	Current service volume **72.0 services per day**
Margin of safety **36.2%**	Investment payback **11.8 months**	Break-even revenue **2,764,736.58 UAH**
Variable cost per operation **9,614.22 UAH**	Gross profit per operation **19,788.89 UAH**	Contribution profit per operation **10,174.67 UAH**

Complete break-even table

Operation range: 0-25

Services per day: location/online + on-site	Fixed costs	Variable costs	Total costs	Gross profit
0	467,582.34	0.00	467,582.34	0.00
1	467,582.34	9,614.22	477,196.56	19,788.89
2	467,582.34	19,228.44	486,810.78	39,577.78
3	467,582.34	28,842.67	496,425.01	59,366.67
4	467,582.34	38,456.89	506,039.23	79,155.56
5	467,582.34	48,071.11	515,653.45	98,944.44
6	467,582.34	57,685.33	525,267.67	118,733.33
7	467,582.34	67,299.56	534,881.90	138,522.22
8	467,582.34	76,913.78	544,496.12	158,311.11
9	467,582.34	86,528.00	554,110.34	178,100.00
10	467,582.34	96,142.22	563,724.56	197,888.89
11	467,582.34	105,756.44	573,338.78	217,677.78
12	467,582.34	115,370.67	582,953.01	237,466.67
13	467,582.34	124,984.89	592,567.23	257,255.56
14	467,582.34	134,599.11	602,181.45	277,044.44
15	467,582.34	144,213.33	611,795.67	296,833.33
16	467,582.34	153,827.56	621,409.90	316,622.22
17	467,582.34	163,441.78	631,024.12	336,411.11
18	467,582.34	173,056.00	640,638.34	356,200.00
19	467,582.34	182,670.22	650,252.56	375,988.89
20	467,582.34	192,284.44	659,866.78	395,777.78
21	467,582.34	201,898.67	669,481.01	415,566.67
22	467,582.34	211,512.89	679,095.23	435,355.56
23	467,582.34	221,127.11	688,709.45	455,144.44
24	467,582.34	230,741.33	698,323.67	474,933.33
25	467,582.34	240,355.56	707,937.90	494,722.22

Amount: UAH

All 130 calculated rows from 0 to 129 operations per day are included.

Complete break-even table

Operation range: 26-51

Services per day: location/online + on-site	Fixed costs	Variable costs	Total costs	Gross profit
26	467,582.34	249,969.78	717,552.12	514,511.11
27	467,582.34	259,584.00	727,166.34	534,300.00
28	467,582.34	269,198.22	736,780.56	554,088.89
29	467,582.34	278,812.44	746,394.78	573,877.78
30	467,582.34	288,426.67	756,009.01	593,666.67
31	467,582.34	298,040.89	765,623.23	613,455.56
32	467,582.34	307,655.11	775,237.45	633,244.44
33	467,582.34	317,269.33	784,851.67	653,033.33
34	467,582.34	326,883.56	794,465.90	672,822.22
35	467,582.34	336,497.78	804,080.12	692,611.11
36	467,582.34	346,112.00	813,694.34	712,400.00
37	467,582.34	355,726.22	823,308.56	732,188.89
38	467,582.34	365,340.44	832,922.78	751,977.78
39	467,582.34	374,954.67	842,537.01	771,766.67
40	467,582.34	384,568.89	852,151.23	791,555.56
41	467,582.34	394,183.11	861,765.45	811,344.44
42	467,582.34	403,797.33	871,379.67	831,133.33
43	467,582.34	413,411.56	880,993.90	850,922.22
44	467,582.34	423,025.78	890,608.12	870,711.11
45	467,582.34	432,640.00	900,222.34	890,500.00
46	467,582.34	442,254.22	909,836.56	910,288.89
47	467,582.34	451,868.44	919,450.78	930,077.78
48	467,582.34	461,482.67	929,065.01	949,866.67
49	467,582.34	471,096.89	938,679.23	969,655.56
50	467,582.34	480,711.11	948,293.45	989,444.44
51	467,582.34	490,325.33	957,907.67	1,009,233.33

Amount: UAH

All 130 calculated rows from 0 to 129 operations per day are included.

Complete break-even table

Operation range: 52-77

Services per day: location/online + on-site	Fixed costs	Variable costs	Total costs	Gross profit
52	467,582.34	499,939.56	967,521.90	1,029,022.22
53	467,582.34	509,553.78	977,136.12	1,048,811.11
54	467,582.34	519,168.00	986,750.34	1,068,600.00
55	467,582.34	528,782.22	996,364.56	1,088,388.89
56	467,582.34	538,396.44	1,005,978.78	1,108,177.78
57	467,582.34	548,010.67	1,015,593.01	1,127,966.67
58	467,582.34	557,624.89	1,025,207.23	1,147,755.56
59	467,582.34	567,239.11	1,034,821.45	1,167,544.44
60	467,582.34	576,853.33	1,044,435.67	1,187,333.33
61	467,582.34	586,467.56	1,054,049.90	1,207,122.22
62	467,582.34	596,081.78	1,063,664.12	1,226,911.11
63	467,582.34	605,696.00	1,073,278.34	1,246,700.00
64	467,582.34	615,310.22	1,082,892.56	1,266,488.89
65	467,582.34	624,924.44	1,092,506.78	1,286,277.78
66	467,582.34	634,538.67	1,102,121.01	1,306,066.67
67	467,582.34	644,152.89	1,111,735.23	1,325,855.56
68	467,582.34	653,767.11	1,121,349.45	1,345,644.44
69	467,582.34	663,381.33	1,130,963.67	1,365,433.33
70	467,582.34	672,995.56	1,140,577.90	1,385,222.22
71	467,582.34	682,609.78	1,150,192.12	1,405,011.11
72	467,582.34	692,224.00	1,159,806.34	1,424,800.00
73	467,582.34	701,838.22	1,169,420.56	1,444,588.89
74	467,582.34	711,452.44	1,179,034.78	1,464,377.78
75	467,582.34	721,066.67	1,188,649.01	1,484,166.67
76	467,582.34	730,680.89	1,198,263.23	1,503,955.56
77	467,582.34	740,295.11	1,207,877.45	1,523,744.44

Amount: UAH

All 130 calculated rows from 0 to 129 operations per day are included.

Complete break-even table

Operation range: 78-103

Services per day: location/online + on-site	Fixed costs	Variable costs	Total costs	Gross profit
78	467,582.34	749,909.33	1,217,491.67	1,543,533.33
79	467,582.34	759,523.56	1,227,105.90	1,563,322.22
80	467,582.34	769,137.78	1,236,720.12	1,583,111.11
81	467,582.34	778,752.00	1,246,334.34	1,602,900.00
82	467,582.34	788,366.22	1,255,948.56	1,622,688.89
83	467,582.34	797,980.44	1,265,562.78	1,642,477.78
84	467,582.34	807,594.67	1,275,177.01	1,662,266.67
85	467,582.34	817,208.89	1,284,791.23	1,682,055.56
86	467,582.34	826,823.11	1,294,405.45	1,701,844.44
87	467,582.34	836,437.33	1,304,019.67	1,721,633.33
88	467,582.34	846,051.56	1,313,633.90	1,741,422.22
89	467,582.34	855,665.78	1,323,248.12	1,761,211.11
90	467,582.34	865,280.00	1,332,862.34	1,781,000.00
91	467,582.34	874,894.22	1,342,476.56	1,800,788.89
92	467,582.34	884,508.44	1,352,090.78	1,820,577.78
93	467,582.34	894,122.67	1,361,705.01	1,840,366.67
94	467,582.34	903,736.89	1,371,319.23	1,860,155.56
95	467,582.34	913,351.11	1,380,933.45	1,879,944.44
96	467,582.34	922,965.33	1,390,547.67	1,899,733.33
97	467,582.34	932,579.56	1,400,161.90	1,919,522.22
98	467,582.34	942,193.78	1,409,776.12	1,939,311.11
99	467,582.34	951,808.00	1,419,390.34	1,959,100.00
100	467,582.34	961,422.22	1,429,004.56	1,978,888.89
101	467,582.34	971,036.44	1,438,618.78	1,998,677.78
102	467,582.34	980,650.67	1,448,233.01	2,018,466.67
103	467,582.34	990,264.89	1,457,847.23	2,038,255.56

Amount: UAH

All 130 calculated rows from 0 to 129 operations per day are included.

Complete break-even table

Operation range: 104-129

Services per day: location/online + on-site	Fixed costs	Variable costs	Total costs	Gross profit
104	467,582.34	999,879.11	1,467,461.45	2,058,044.44
105	467,582.34	1,009,493.33	1,477,075.67	2,077,833.33
106	467,582.34	1,019,107.56	1,486,689.90	2,097,622.22
107	467,582.34	1,028,721.78	1,496,304.12	2,117,411.11
108	467,582.34	1,038,336.00	1,505,918.34	2,137,200.00
109	467,582.34	1,047,950.22	1,515,532.56	2,156,988.89
110	467,582.34	1,057,564.44	1,525,146.78	2,176,777.78
111	467,582.34	1,067,178.67	1,534,761.01	2,196,566.67
112	467,582.34	1,076,792.89	1,544,375.23	2,216,355.56
113	467,582.34	1,086,407.11	1,553,989.45	2,236,144.44
114	467,582.34	1,096,021.33	1,563,603.67	2,255,933.33
115	467,582.34	1,105,635.56	1,573,217.90	2,275,722.22
116	467,582.34	1,115,249.78	1,582,832.12	2,295,511.11
117	467,582.34	1,124,864.00	1,592,446.34	2,315,300.00
118	467,582.34	1,134,478.22	1,602,060.56	2,335,088.89
119	467,582.34	1,144,092.44	1,611,674.78	2,354,877.78
120	467,582.34	1,153,706.67	1,621,289.01	2,374,666.67
121	467,582.34	1,163,320.89	1,630,903.23	2,394,455.56
122	467,582.34	1,172,935.11	1,640,517.45	2,414,244.44
123	467,582.34	1,182,549.33	1,650,131.67	2,434,033.33
124	467,582.34	1,192,163.56	1,659,745.90	2,453,822.22
125	467,582.34	1,201,777.78	1,669,360.12	2,473,611.11
126	467,582.34	1,211,392.00	1,678,974.34	2,493,400.00
127	467,582.34	1,221,006.22	1,688,588.56	2,513,188.89
128	467,582.34	1,230,620.44	1,698,202.78	2,532,977.78
129	467,582.34	1,240,234.67	1,707,817.01	2,552,766.67

Amount: UAH

All 130 calculated rows from 0 to 129 operations per day are included.